



## Yuma Private Industry Council, Inc.

**One-Stop Operator Bidders Conference**  
**Wednesday, March 15, 2017 at 2:00 p.m.**  
**YPIC's Educational Opportunity Center Lab 3**  
**3842 W. 16<sup>th</sup> Street**  
**Yuma, AZ 85364**

### Questions and Answers

- 1. Q: Can the One-Stop Operator Request for Proposal be submitted electronically?**  
**A: Bidders must submit one (1) original copy and ten (10) copies of the entire proposal and appendixes. Each copy should be clipped together. Please do not staple your proposal copies. Please submit an electronic copy of the proposal in a thumb drive.**
- 2. Q: How many staff members operate the One-Stop Center?**  
**A: The average One-Stop and Career Services staffing is comprised of the following:**

  - **9 staff members from the Resource Center**
  - **3 Follow-up members from the Follow-Up Unit**
  - **6 Case Managers from the Training Department**
  - **1 Business Service Officer from the Business Unit**
- 3. Q: When will the bidder be selected?**  
**A: The successful bidder will be selected at the Workforce Development Board meeting on May 10, 2017.**
- 4. Q: Will the contract be negotiated? If so, when?**  
**A: Contracts will be negotiated with the successful bidder on May 11 or 12, 2017.**
- 5. Q: Do you want the turnover rate of the organization as a whole or just the workforce division?**  
**A: If it's a small organization, please provide the overall turnover rate. However, for a large organization please provides the turnover rate of the workforce division as it applies to the RFP in workforce services.**
- 6. Q: Do we need to add resumes if we are planning on hiring the current staff?**  
**A: Submit resumes of current staff members you plan to use and provide job description for new staff you plan to hire.**