

Cybersecurity and Hardware/Software Assessment RFP **(The questions provided below were copied exactly as we received them)**

1. Cybersecurity - Risk Assessment

- **Would the deliverable for this category be a list of findings (along with associated details). If not, can you please clarify?**

Yes, the deliverable we're expecting is a list of findings with associated details. Ideally, the report should include a breakdown of vulnerabilities by risk level, affected systems or components, and recommendations for remediation.

2. Cybersecurity - Penetration Testing - External testing

- **What is the approximate number of IP/hosts which are externally exposed?**

We have approximately 25 externally exposed IPs, mostly tied to public-facing services such as our website and remote access tools.

3. Cybersecurity - Penetration Testing - Internal testing

- **What is the approximate number of IP/hosts which are in scope?**

We estimate around 120 to 140 internal IPs in scope. This includes workstations, servers, and network devices across four locations: Suncrest Plaza, MLK, Somerton, and San Luis.

4. Additional Emerging Cybersecurity Areas - Social Engineering Testing

- **How many physical locations are in scope?**

There are four locations in scope:

- Suncrest Plaza (Admin, Program, and Charter)
- MLK Center
- Somerton office
- San Luis office

5. General Questions:

- **Will you be awarding portions of this work to multiple vendors or is one vendor anticipated to be awarded the work?**

We are open to working with a single vendor or a lead vendor who subcontracts to trusted partners, depending on how the proposal is structured and the qualifications of those partners.

- **There are a few areas of scope that may not fall into Bishop Fox's wheelhouse, but we have a few trusted partners that we have in mind. Would you be willing to work with our trusted in the section's we cannot do?**

Yes, as long as responsibilities and communication lines are clear, we are comfortable with that approach.

- **Do you require a 3rd party letter for compliance or to provide to customers?**

We do not currently require a 3rd party attestation letter for customer-facing compliance, but we would find a formal letter of findings and conclusions useful for internal documentation and potential audits.

- **Is your explicit budget for this \$20k or do you have flexibility on this?**

Our current allocation is around \$20,000, but there is some flexibility depending on the value and coverage of the services offered. We're focused on the impact and alignment with our internal priorities.